Acadiana Market Report August 2025

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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. (For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)

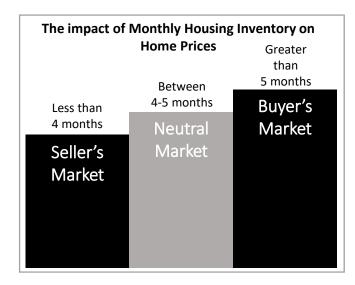
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

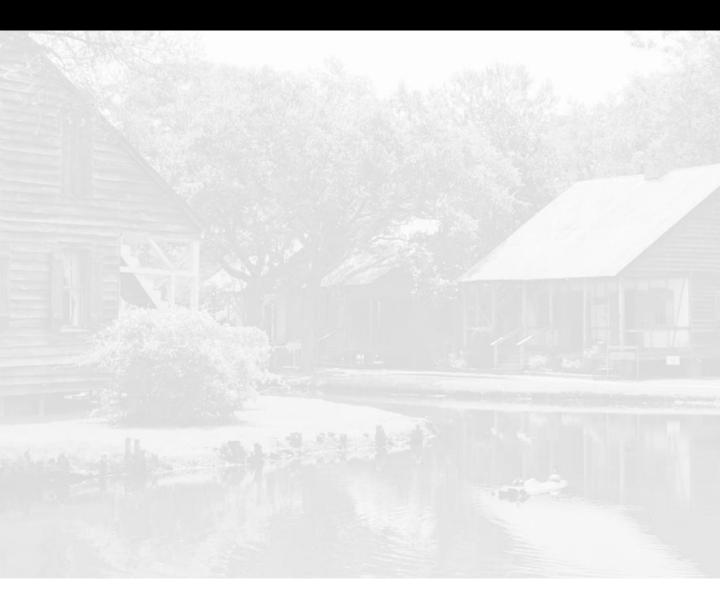
Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

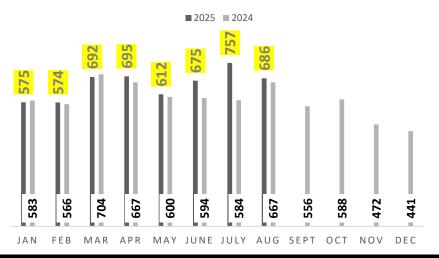
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



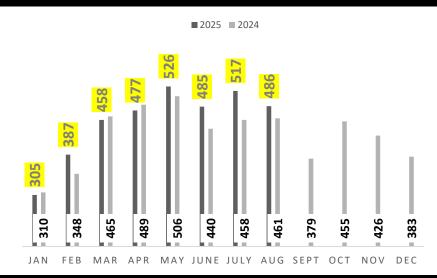
Acadiana New Listings



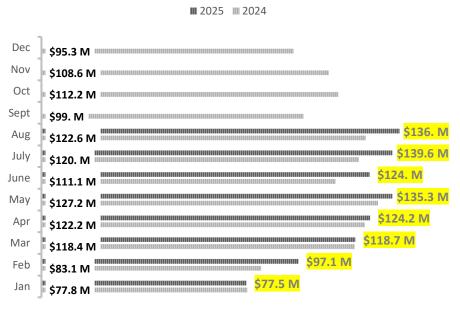
In August 2025 there were 689 new Residential listings in Acadiana. That is an **increase** of 3% from new listings in August of 2024 but a **decrease** of 9% from new listings in July 2025. Total for 2025 YTD is 5,266 versus 4,965 in 2024 which is a 6% **increase**.

Acadiana Closed Sales

In August 2025 there were 486 total Residential sales in Acadiana. That is an **increase** of 5% from units sold in August of 2024, but a **decrease** of 6% from units sold in July 2025. Total for 2025 YTD is 3,641 versus 3,477 in 2024 which is a 5% **increase**. Average days on market in the month of August across Acadiana was 80.



Acadiana Dollar Volume

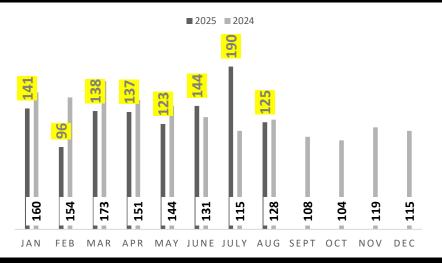


In August 2025, the total Residential closed volume was \$136,017,572 across Acadiana. That is a 10% increase from August 2024, but a decrease of 3% from July 2025. Total for 2025 YTD is \$952,506,455 versus \$882,473,284 in 2024 which is a 7% increase. Average Sales Price in August across Acadiana was \$279,871.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Duice Dangee	YTD Sales	Current Active	Month Supply of
Price Ranges \$0 - \$19,999	Reported 22	Listings 3	Inventory 1.1
\$20,000-\$29,999	27	7	2.1
\$30,000-\$39,999	36	9	2.0
\$40,000-\$49,999	46	15	2.6
\$50,000-\$59,999	44	26	4.7
\$60,000-\$69,999	42	23	4.4
\$70,000-\$79,999	62	35	4.5
\$80,000-\$89,999	43	44	8.2
\$90,000-\$99,999	47	39	6.6
\$100,000-\$109,999	46	25	4.3
\$110,000-\$119,999	65	39	4.8
\$120,000-\$129,999	86	50	4.7
\$130,000-\$139,999	80	38	3.8
\$140,000-\$149,999	82	62	6.0
\$150,000-\$159,999	78	40	4.1
\$160,000-\$169,999	88	46	4.2
\$170,000-\$179,999	123	61	4.0
\$180,000-\$179,999	138	61	3.5
\$190,000-\$189,999	119	73	4.9
\$200,000-\$199,999	301	95	2.5
\$220,000-\$239,999	384	196	4.1
		196	4.3
\$240,000-\$259,999	341		
\$260,000-\$279,999	252	138	4.4
\$280,000-\$299,999	180	93	4.1
\$300,000-\$349,999	305	173	4.5
\$350,000-\$399,999	176	130	5.9
\$400,000-\$449,999	96	94	7.8
\$450,000-\$499,999	92	70	6.1
\$500,000-\$549,999	54	39	5.8
\$550,000-\$599,999	37	34	7.4
\$600,000-\$699,999	42	37	7.0
\$700,000-\$799,999	37	24	5.2
\$800,000-\$899,999	30	23	6.1
\$900,000-\$999,999	11	22	16.0
\$1,000,000 & over	29	90	24.8
	3641	2133	4.7

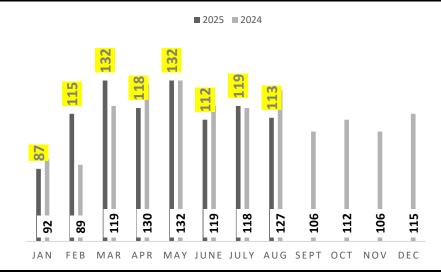
Acadiana New Construction New Listings



In August 2025 there were 125 new construction listings in Acadiana. That is a decrease of 2% from new listings in August 2024, and a decrease of 34% from new listings in July 2025. Total for 2025 YTD is 1,094 versus 1,156 in 2024 which is a 5% decrease.

Acadiana New Construction Closed Sales

In August 2025 there were 113 total new construction sales in Acadiana. That is a **decrease** of 11% from units sold in August of 2024, and a **decrease** of 5% from units sold in July 2025. Total for 2025 YTD is 928 versus 926 in 2024 which is a <1% **increase.** Average days on market in the month of August cannot be calculated due to changes in the MLS.



Acadiana New Construction Dollar Volume

Dollar Volume for New Construction in Acadiana cannot be calculated for the month of August due to changes in the MLS.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Price Points – August 2025

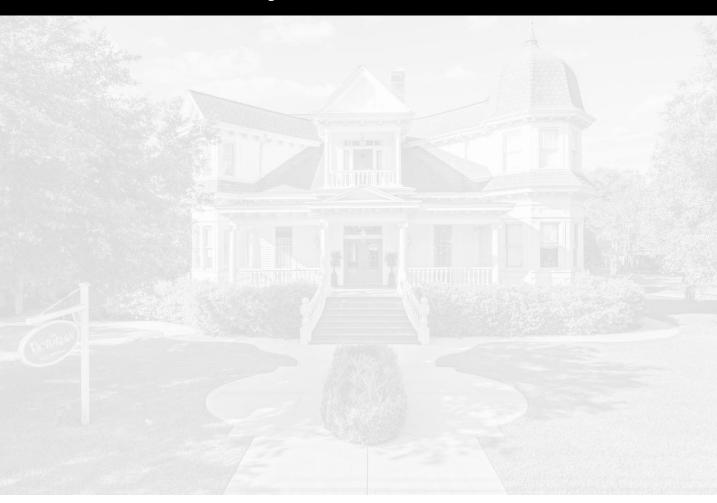
Price Ranges Reported Listings Inventory \$0 - \$19,999 0 0 **** \$20,000-\$29,999 1 0 0.0 \$30,000-\$39,999 0 0 **** \$40,000-\$49,999 0 0 **** \$50,000-\$59,999 0 0 **** \$60,000-\$69,999 0 0 **** \$70,000-\$79,999 0 0 **** \$80,000-\$89,999 0 0 **** \$90,000-\$99,999 0 0 **** \$100,000-\$109,999 0 0 **** \$120,000-\$119,999 0 0 **** \$130,000-\$129,999 0 1 **** \$140,000-\$149,999 0 1 **** \$150,000-\$159,999 1 7 56.0 \$170,000-\$199,999 1 7 56.0 \$170,000-\$199,999 1 1 1 \$190,000-\$199,999 3 1 4.0
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\$40,000-\$49,999
\$50,000-\$59,999
\$60,000-\$69,999
\$70,000-\$79,999
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\$90,000-\$99,999 0 0 *** \$100,000-\$109,999 0 0 0 *** \$110,000-\$119,999 0 0 *** \$120,000-\$129,999 0 1 *** \$130,000-\$139,999 0 0 *** \$140,000-\$149,999 0 1 *** \$150,000-\$159,999 3 0 0.0 \$160,000-\$169,999 1 7 56.0 \$170,000-\$179,999 7 1 1.1 \$180,000-\$189,999 17 11 5.2 \$190,000-\$199,999 32 16 4.0 \$200,000-\$219,999 85 21 2.0 \$220,000-\$239,999 167 77 3.7 \$240,000-\$259,999 161 89 4.4
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\$120,000-\$129,999 0 1 *** \$130,000-\$139,999 0 0 *** \$140,000-\$149,999 0 1 *** \$150,000-\$159,999 3 0 0.0 \$160,000-\$169,999 1 7 56.0 \$170,000-\$179,999 7 1 1.1 \$180,000-\$189,999 17 11 5.2 \$190,000-\$199,999 32 16 4.0 \$200,000-\$219,999 85 21 2.0 \$220,000-\$239,999 167 77 3.7 \$240,000-\$259,999 161 89 4.4
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\$220,000-\$239,999 167 77 3.7 \$240,000-\$259,999 161 89 4.4
\$240,000-\$259,999 161 89 4.4
\$260,000-\$279,999 115 55 3.8
\$280,000-\$299,999 69 35 4.1
\$300,000-\$349,999 104 57 4.4
\$350,000-\$399,999 47 31 5.3
\$400,000-\$449,999 26 26 8.0
\$450,000-\$499,999 29 13 3.6
\$500,000-\$549,999 14 12 6.9
\$550,000-\$599,999 7 5 5.7
\$600,000-\$699,999 8 6 6.0
\$700,000-\$799,999 12 3 2.0
\$800,000-\$899,999 6 10 13.3
\$900,000-\$999,999 5 8 12.8
\$1,000,000 & over 6 22 29.3
922 507 4.4

	,	Year to Date	
	YTD-24	YTD-25	% Change
New Listings	4965	5266	6%
Closed Sales	3477	3641	5%
Days on Market	77	92	20%
Average Sales Price	\$253,803	\$261,606	3%

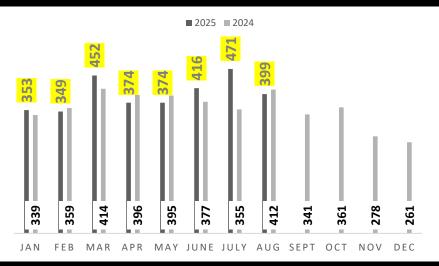
Acadiana New Construction Recap – 2025 vs 2024

		Year to Date	
	YTD-24	YTD-25	% Change
New Listings	1156	1094	-5%
Closed Sales	926	928	0%
Days on Market			
Average Sales Price			

Lafayette Parish



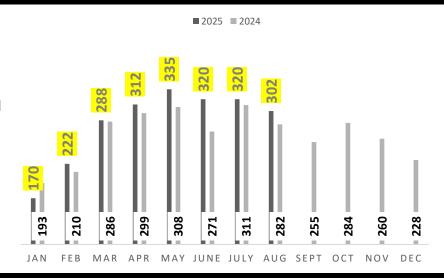
Lafayette New Listings



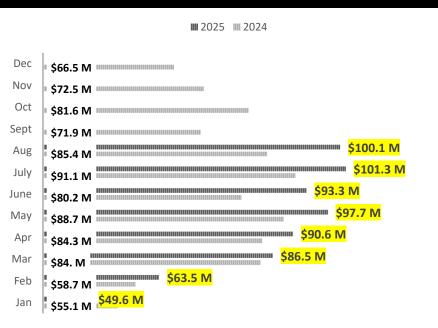
In August 2025 there were 399 new Residential listings in in Lafayette Parish. That is a decrease of 3% from new listings in August 2024 and a 15% decrease from new listings in July 2025. Total for 2025 YTD is 3,188 versus 3,047 in 2024 which is a 4% increase.

Lafayette Closed Sales

In August 2025 there were 302 total Residential sales in Lafayette Parish. That is an **increase** of 7% from units sold in August of 2024, but a **decrease** of 6% from units sold in July 2025. Total for 2025 YTD is 2,269 versus 2,160 in 2024 which is a 5% **increase.** Average days on market in the month of August in Lafayette Parish was 76.



Lafayette Dollar Volume

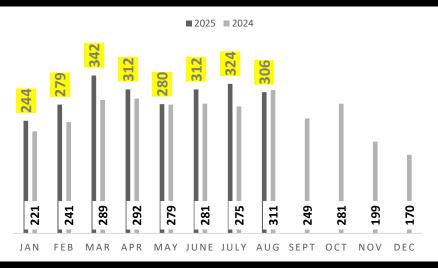


In August 2025, the total Residential closed volume was \$100,141,369 in Lafayette Parish. That is an 15% increase from August 2024, but a decrease of 1% from July 2025. Total for 2025 YTD is \$682,630,848 versus \$627,362,377 in 2024 which is an 8% increase. Average Sales Price in August in Lafayette Parish was \$331,593.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

	YTD Sales	Current Active	Month Supply of	
Price Ranges	Reported	Listings	Inventory	
\$0 - \$19,999	0	0	***	
\$20,000-\$29,999	2	1	4.0	
\$30,000-\$39,999	3	0	0.0	\$0 - \$14
\$40,000-\$49,999	4	2	4.0	70-314
\$50,000-\$59,999	9	5	4.4	10% of all
\$60,000-\$69,999	11	2	1.5	this range
\$70,000-\$79,999	26	9	2.8	10% of all
\$80,000-\$89,999	17	15	7.1	235 total s
\$90,000-\$99,999	15	16	8.5	actives
\$100,000-\$109,999	17	10	4.7	
\$110,000-\$119,999	25	13	4.2	3.88 - mor inventory
\$120,000-\$129,999	35	15	3.4	inventory
\$130,000-\$139,999	35	13	3.0	
\$140,000-\$149,999	36	13	2.9	
\$150,000-\$159,999	31	13	3.4	
\$160,000-\$169,999	43	17	3.2	\$150,00
\$170,000-\$179,999	59	22	3.0	57% of all s
\$180,000-\$189,999	78	26	2.7	this range
\$190,000-\$199,999	72	34	3.8	46% of all
\$200,000-\$219,999	177	58	2.6	
\$220,000-\$239,999	246	106	3.4	1299 total
\$240,000-\$259,999	246	115	3.7	actives
\$260,000-\$279,999	195	95	3.9	3.34 - mon
\$280,000-\$299,999	152	57	3.0	inventory
5300,000-\$349,999	242	119	3.9	
\$350,000-\$399,999	136	84	4.9	
\$400,000-\$449,999	72	71	7.9	
\$450,000-\$499,999	83	44	4.2	\$300,00
\$500,000-\$549,999	40	31	6.2	32% of all :
\$550,000-\$599,999	28	22	6.3	this range
\$600,000-\$699,999	34	25	5.9	_
\$700,000-\$799,999	31	19	4.9	44% of all
\$800,000-\$899,999	26	18	5.5	729 total s
\$900,000-\$999,999	10	20	16.0	5.76 - mon
\$1,000,000-\$1,499,999	18	45	20.0	inventory
\$1,500,000-\$1,999,999	5	11	17.6	
\$2,000,000 & over	4	16	32.0	

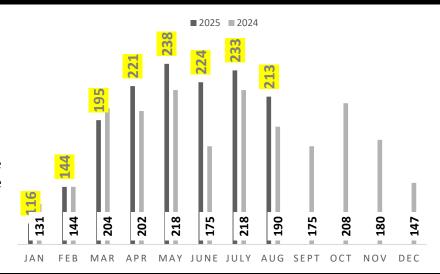
Lafayette Resale Homes New Listings



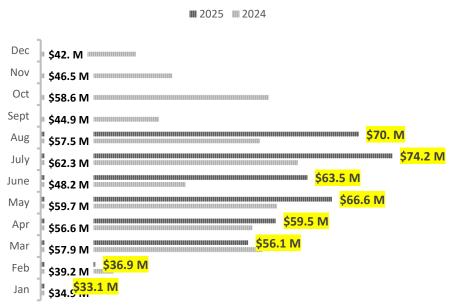
In August 2025 there were 306
Residential resale new listings in
Lafayette Parish. That is a decrease of
2% from resale new listings in August
2024 and a decrease of 6% from resale
new listings in July 2025. Total for 2025
YTD is 2,399 versus 2,189 in 2024
which is a 9% increase.

Lafayette Resale Homes Closed Sales

In August 2025 there were 213 total Residential resales in Lafayette Parish. That is an **increase** of 11% from resale units sold in August of 2024, but a **decrease** of 9% from resale units sold in July 2025. Total for 2025 YTD is 1,584 versus 1,482 in 2024 which is a 6% **increase.** Average days on market in the month of August for resales in Lafayette Parish was 69.



Lafayette Resale Homes Dollar Volume



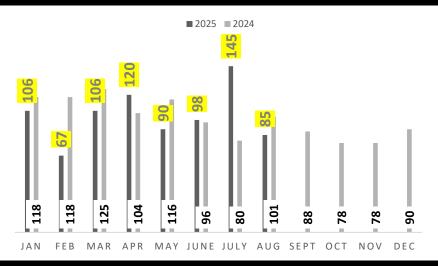
In August 2025, the total Residential resale closed volume for resales was \$69,978,010 in Lafayette Parish. That is a 18% **increase** from August 2024, and a **decrease** of 6% from July 2025. Total for 2025 YTD is \$459,922,004 versus \$416,256,284 in 2024 which is an 9% **increase**. Average Sales Price in August for resales in Lafayette Parish was \$328,535.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Parish Resale Homes Price Points – August 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	1	8.0
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	4	2	4.0
\$50,000-\$59,999	9	5	4.4
\$60,000-\$69,999	11	2	1.5
\$70,000-\$79,999	26	9	2.8
\$80,000-\$89,999	17	15	7.1
\$90,000-\$99,999	15	16	8.5
\$100,000-\$109,999	17	10	4.7
\$110,000-\$119,999	25	13	4.2
\$120,000-\$129,999	35	13	3.0
\$130,000-\$139,999	35	13	3.0
\$140,000-\$149,999	36	13	2.9
\$150,000-\$159,999	30	13	3.5
\$160,000-\$169,999	43	15	2.8
\$170,000-\$179,999	58	22	3.0
\$180,000-\$189,999	66	19	2.3
\$190,000-\$199,999	50	25	4.0
\$200,000-\$219,999	146	41	2.2
\$220,000-\$239,999	159	79	4.0
\$240,000-\$259,999	134	60	3.6
\$260,000-\$279,999	94	57	4.9
\$280,000-\$299,999	88	34	3.1
\$300,000-\$349,999	149	73	3.9
\$350,000-\$399,999	95	57	4.8
\$400,000-\$449,999	46	44	7.7
\$450,000-\$499,999	51	32	5.0
\$500,000-\$549,999	27	19	5.6
\$550,000-\$599,999	22	19	6.9
\$600,000-\$699,999	28	18	5.1
\$700,000-\$799,999	18	16	7.1
\$800,000-\$899,999	20	6	2.4
\$900,000-\$999,999	5	12	19.2
\$1,000,000 & over	21	51	19.4
	1584	824	4.2

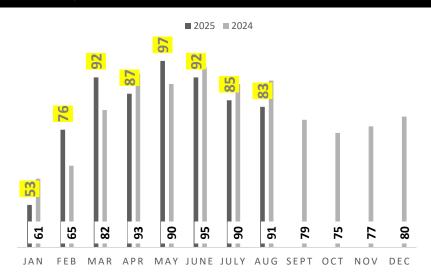
Lafayette New Construction New Listings



In August 2025 there were 85 new construction listings in Lafayette Parish. That is a decrease of 16% from new construction listings in August of 2024 and a decrease of 41% from new construction new listings in July 2025. Total for 2025 YTD is 817 versus 858 in 2024 which is a 5% decrease.

Lafayette New Construction Closed Sales

In August 2025 there were 83 total new construction sales in Lafayette Parish. That is a 9% decrease from new construction units sold in August of 2024, and a decrease of 2% from new construction units sold in July 2025. Total for 2025 YTD is 665 versus 667 in 2024 which is a <1% decrease. Average days on market in the month of August cannot be calculated due to changes in the MLS.



Lafayette New Construction Dollar Volume

Dollar Volume for Lafayette New Construction cannot be calculated for the month of August due to changes in the MLS.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Parish New Construction Price Points – August 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	0.0
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	1	0	0.0
\$180,000-\$189,999	11	7	5.1
\$190,000-\$199,999	21	10	3.8
\$200,000-\$219,999	34	15	3.5
\$220,000-\$239,999	84	32	3.0
\$240,000-\$259,999	110	62	4.5
\$260,000-\$279,999	100	42	3.4
\$280,000-\$299,999	64	27	3.4
\$300,000-\$349,999	90	43	3.8
\$350,000-\$399,999	40	26	5.2
\$400,000-\$449,999	25	25	8.0
\$450,000-\$499,999	29	12	3.3
\$500,000-\$549,999	13	12	7.4
\$550,000-\$599,999	6	4	5.3
\$600,000-\$699,999	6	6	8.0
\$700,000-\$799,999	11	3	2.2
\$800,000-\$899,999	6	10	13.3
\$900,000-\$999,999	5	8	12.8
\$1,000,000 & over	6	0	0.0
	664	346	4.2

		Year to Dat	e
	YTD-24	YTD-25	% Change
New Listings	3047	3188	5%
Closed Sales	2160	2269	5%
Days on Market	71	86	22%
Average Sales Price	\$290,446	\$300,851	4%

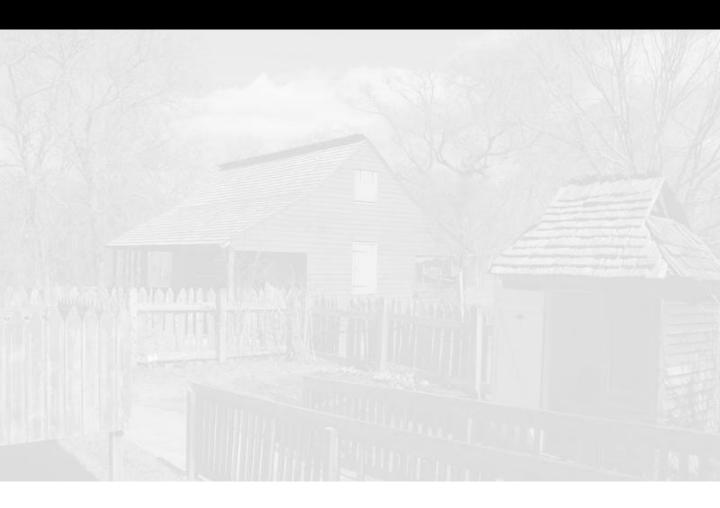
Lafayette Parish Resale Recap – 2025 vs 2024

		Year to Dat	е
	YTD-24	YTD-25	% Change
New Listings	2195	2399	9%
Closed Sales	1482	1584	7%
Days on Market	54	72	33%
Average Sales Price	\$280,875	\$290,355	3%

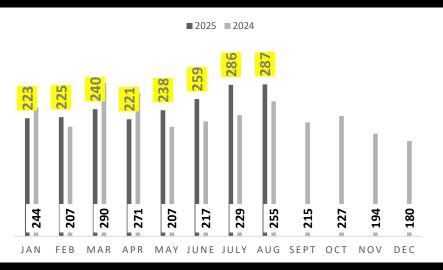
Lafayette Parish New Construction Recap — 2025 vs 2024

		Year to Dat	e
	YTD-24	YTD-25	% Change
New Listings	858	817	-5%
Closed Sales	667	665	0%
Days on Market			
Average Sales Price			

Out of Parish



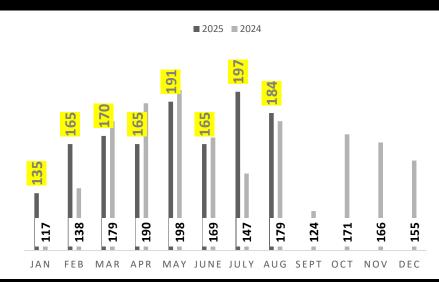
Out of Parish New Listings



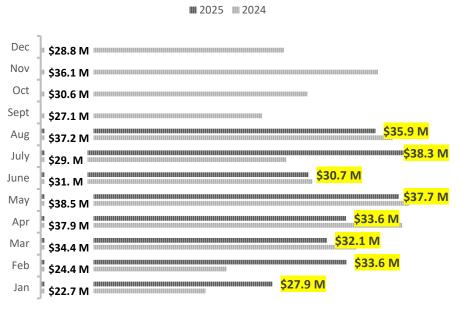
In August 2025 there were 287 Residential out of Parish new listings. That is an **increase** of 11% from new listings in August of 2024 and an **increase** of <1% from new listings in July 2025. Total for 2025 YTD is 1,979 versus 1,920 in 2024 which is a 3% **increase**.

Out of Parish Closed Sales

In August 2025 there were 184 total Residential out of Parish sales. That is a 3% increase from out of Parish units sold in August of 2024, but a decrease of 7% from out of Parish units sold in July 2025. Total for 2025 YTD is 1,372 versus 1,317 in 2024 which is a 4% increase. Average days on market for out of Parish in the month of August was 86.



Out of Parish Dollar Volume

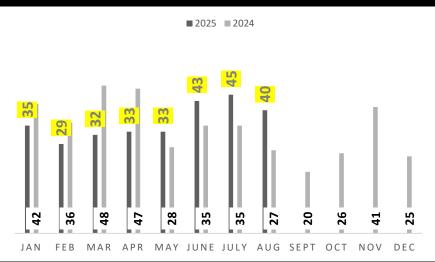


In August 2025, the total Residential out of Parish closed volume was \$35,876,203. That is a 4% decrease from August 2024, and a decrease of 6% from July 2025. Total for 2025 YTD is \$269,875,607 versus \$255,110,907 in 2024 which is a 5% increase. Average Sales Price in August for out of Parish was \$194,979.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	22	3	1.1
\$20,000-\$29,999	25	6	1.9
\$30,000-\$39,999	33	9	2.2
\$40,000-\$49,999	42	13	2.5
\$50,000-\$59,999	35	21	4.8
\$60,000-\$69,999	31	21	5.4
\$70,000-\$79,999	36	26	5.8
880,000-\$89,999	26	29	8.9
\$90,000-\$99,999	32	23	5.8
\$100,000-\$109,999	29	15	4.1
\$110,000-\$119,999	40	26	5.2
\$120,000-\$129,999	51	35	5.5
\$130,000-\$139,999	45	25	4.4
\$140,000-\$149,999	46	49	8.5
\$150,000-\$159,999	47	27	4.6
\$160,000-\$169,999	47	29	5.2
\$170,000-\$179,999	45 64	39	
			4.9
\$180,000-\$189,999	60	35	4.7
\$190,000-\$199,999	47	39	6.6
\$200,000-\$219,999	118	35	2.4
\$220,000-\$239,999	138	84	4.9
\$240,000-\$259,999	95	58	4.9
\$260,000-\$279,999	57	40	5.6
\$280,000-\$299,999	28	31	8.9
\$300,000-\$349,999	63	54	6.9
\$350,000-\$399,999	40	46	9.2
\$400,000-\$449,999	24	23	7.7
\$450,000-\$499,999	9	26	23.1
\$500,000-\$549,999	14	8	4.6
\$550,000-\$599,999	9	12	10.7
\$600,000-\$699,999	8	12	12.0
\$700,000-\$799,999	6	5	6.7
\$800,000-\$899,999	4	5	10.0
\$900,000-\$999,999	1	2	16.0
\$1,000,000 & over	2	17	68.0
	1372	925	5.4

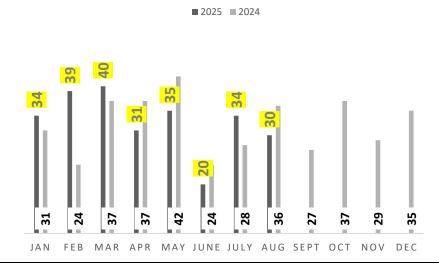
Out of Parish New Construction New Listings



In August 2025 there were 40
Residential new construction out of
Parish listings. That is an **increase** of
33% from new listings in August of
2024, but a **decrease** of 11% from new
listings in July 2025. Total for 2025 YTD
is 290 versus 298 in 2024 which is an
3% **decrease**.

Out of Parish New Construction Closed Sales

In August 2025 there were 30 total Residential new construction out of Parish sales. That is a decrease of 17% from units sold in August of 2024, and a decrease of 12% from units sold in July 2025. Total for 2025 YTD is 263 versus 259 in 2024 which is a 2% increase. Average days on market in the month of August cannot be calculated due to changes in the MLS.



Out of Parish New Construction Dollar Volume

Dollar Volume for Out of Parish New Construction cannot be calculated for the month of August due to changes in the MLS.

^{*}Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Price Points – August 2025

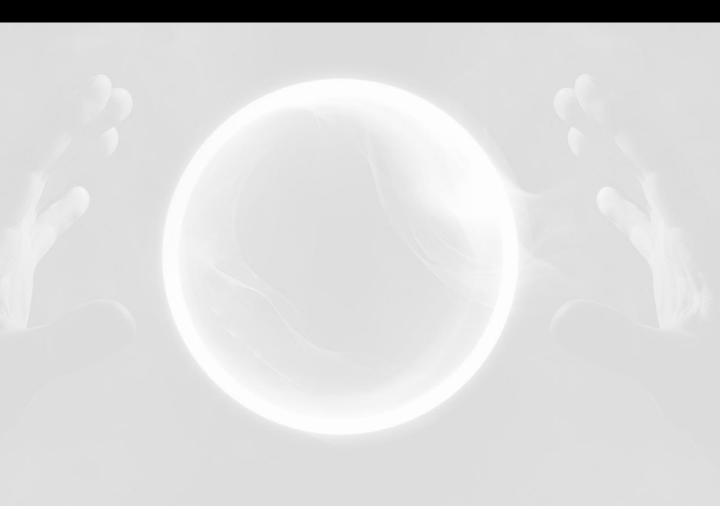
Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	1	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	1	***
\$150,000-\$159,999	2	0	0.0
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	6	1	1.3
\$180,000-\$189,999	6	4	5.3
\$190,000-\$199,999	11	6	4.4
\$200,000-\$219,999	51	6	0.9
\$220,000-\$239,999	83	45	4.3
\$240,000-\$259,999	51	27	4.2
\$260,000-\$279,999	15	13	6.9
\$280,000-\$299,999	5	8	12.8
\$300,000-\$349,999	14	14	8.0
\$350,000-\$399,999	7	5	5.7
\$400,000-\$449,999	1	1	8.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	1	1	8.0
\$600,000-\$699,999	2	0	0.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	258	134	4.2

	Year to Date				
	YTD-24	YTD-25	% Change		
New Listings	1920	1979	3%		
Closed Sales	1317	1372	4%		
Days on Market	87	102	17%		
Average Sales Price	\$193,706	\$196,702	2%		

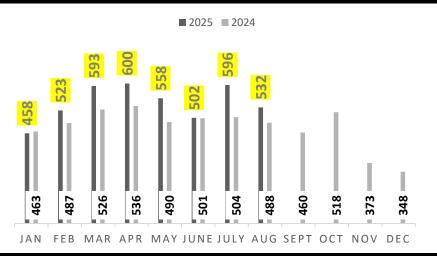
Out of Parish New Construction Recap — 2025 vs 2024

	Year to Date				
	YTD-24	YTD-25	% Change		
New Listings	298	290	-3%		
Closed Sales	259	263	2%		
Days on Market					
Average Sales Price					

Predictions

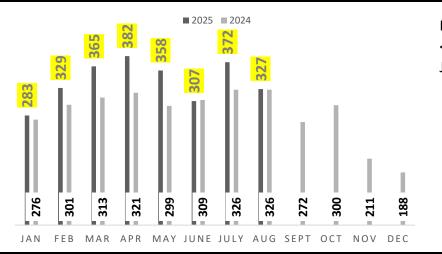


Acadiana Pendings



Pending sales across Acadiana are **up** 8% from August last year. Compared to July 2025 they are **down** by 11%.

Lafayette Parish Pendings



Pending sales in Lafayette Parish are **up** <1% from August last year. Compared to July 2025 they are **down** by 12%.

Out of Parish Pendings

■ 2025 ■ 2024 200 195 187 186 213 215 192 188 162 160 191 162 MAY JUNE JULY AUG SEPT JAN APR

Pending sales out of Parish are up 21% from August last year. Compared to July 2025 they are down by 8%.

Market Penetration

YOUR BRAND COMPETITORS

Top 10 Listing Companies in Acadiana – August 2025

					% Total:	
Rank	. Name	Sides	Volume	Average	Number	% Total: Volume
1	Real Broker, LLC (I001335)	548.0	163,804,026	298,912	15.05	17.20
<mark>2</mark>	Compass (1000050)	<mark>422.5</mark>	<mark>141,519,960</mark>	<mark>334,958</mark>	<mark>11.60</mark>	<mark>14.86</mark>
3	EXP Realty, LLC (exprealty)	428.5	96,998,004	226,366	11.77	10.18
4	Keller Williams Realty Acadiana (1000906)	406.0	91,036,107	224,227	11.15	9.56
5	Keaty Real Estate Team (1000932)	207.5	57,628,449	277,727	5.70	6.05
6	McGeeScott Realty (1001196)	73.0	18,593,325	254,703	2.00	1.95
7	Dwight Andrus Real Estate Agency, LLC (1001261)	45.0	17,280,369	384,008	1.24	1.81
8	HUNCO Real Estate (1001141)	56.0	16,101,792	287,532	1.54	1.69
9	D.R. Horton Realty of LA, LLC (100100)	57.0	14,284,500	250,605	1.57	1.50
10	NextHome Cutting Edge Realty (1001236)	57.5	13,592,000	236,383	1.58	1.43

Top 10 Listing OR Selling Companies in Acadiana – August 2025

					% Total:	
Rank	Name	Sides	Volume	Average	Number	% Total: Volume
1	Real Broker, LLC (1001335)	1053.0	307,501,386	292,024	14.46	16.14
<mark>2</mark>	Compass (I000050)	<mark>806.5</mark>	<mark>268,872,021</mark>	<mark>333,381</mark>	<mark>11.08</mark>	<mark>14.11</mark>
3	EXP Realty, LLC (exprealty)	1109.5	255,821,598	230,574	15.24	13.43
4	Keller Williams Realty Acadiana (1000906)	901.0	209,768,638	232,818	12.37	11.01
5	Keaty Real Estate Team (1000932)	393.5	117,129,483	297,661	5.40	6.15
6	HUNCO Real Estate (1001141)	125.0	36,897,797	295,182	1.72	1.94
7	McGeeScott Realty (I001196)	126.0	31,917,128	253,311	1.73	1.68
8	Dwight Andrus Real Estate Agency, LLC (1001261)	80.0	28,676,889	358,461	1.10	1.51
9	Coldwell Banker Trahan Real Estate Group (1001281)	89.5	28,596,712	319,516	1.23	1.50
10	NextHome Cutting Edge Realty (1001236)	114.5	28,487,945	248,803	1.57	1.50

Top 10 Listing Companies in Lafayette Parish – August 2025

					% Total:	
Rank	Name	Sides	Volume	Average	Number	% Total: Volume
<mark>1</mark>	Compass (l000050)	<mark>320.0</mark>	120,627,554	<mark>376,961</mark>	<mark>14.10</mark>	<mark>17.67</mark>
2	Real Broker, LLC (1001335)	357.0	118,567,282	332,121	15.73	17.37
3	EXP Realty, LLC (exprealty)	240.5	62,438,983	259,622	10.60	9.15
4	Keller Williams Realty Acadiana (1000906)	216.0	53,837,212	249,246	9.52	7.89
5	Keaty Real Estate Team (I000932)	138.0	41,168,200	298,320	6.08	6.03
6	Dwight Andrus Real Estate Agency, LLC (1001261)	36.0	15,137,469	420,485	1.59	2.22
7	HUNCO Real Estate (1001141)	38.0	12,025,602	316,463	1.67	1.76
8	D.R. Horton Realty of LA, LLC (100100)	46.0	11,856,000	257,739	2.03	1.74
9	Reliance Real Estate Group (1001039)	34.0	10,852,227	319,183	1.50	1.59
10	Coldwell Banker Trahan Real Estate Group (1001281)	36.5	10,765,650	294,949	1.61	1.58

Top 10 Listing OR Selling Companies in Lafayette Parish – August 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Vo	lume
1	Compass (I000050)	<mark>627.0</mark>	<mark>231,174,088</mark>	<mark>368,699</mark>	<mark>13.82</mark>	16.93	
2	Real Broker, LLC (1001335)	673.0	223,864,454	332,637	14.83	16.40	
3	EXP Realty, LLC (exprealty)	621.5	161,746,727	260,252	13.70	11.85	
4	Keller Williams Realty Acadiana (1000906)	528.0	137,964,979	261,297	11.64	10.11	
5	Keaty Real Estate Team (1000932)	287.0	91,939,594	320,347	6.32	6.73	
6	HUNCO Real Estate (1001141)	92.0	28,359,952	308,260	2.03	2.08	
7	Coldwell Banker Trahan Real Estate Group (l001281)	75.5	26,223,193	347,327	1.66	1.92	
8	Dwight Andrus Real Estate Agency, LLC (1001261)	64.0	24,762,839	386,919	1.41	1.81	
9	NextHome Cutting Edge Realty (1001236)	79.5	22,222,555	279,529	1.75	1.63	
10	Dream Home Realty, LLC (1001181)	61.0	15,601,815	255,767	1.34	1.14	28